

Healthy Opportunities Pilots:

How Care Managers Can Choose Appropriate Food Services within the Healthy Opportunities Pilot Program

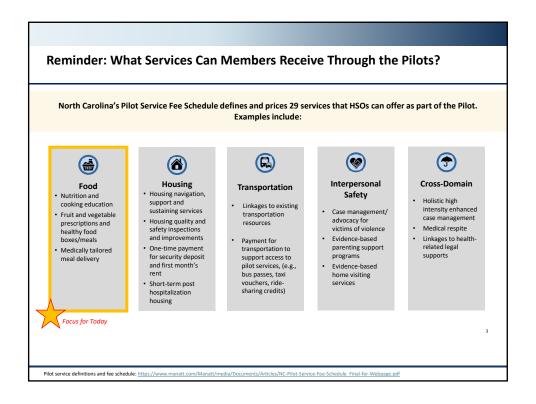
For Discussion: May 2022

Goals for Today's Session

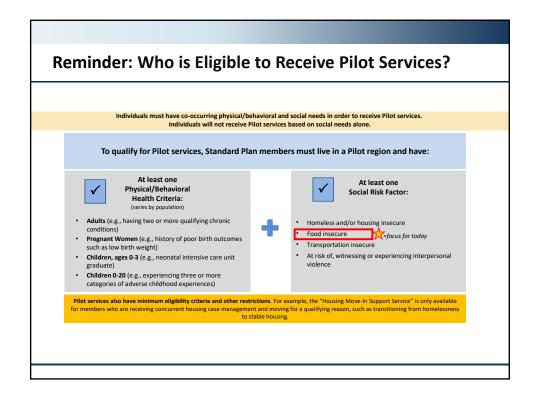
Goals

Following today's session, learners will be able to:

- Define Pilot food service eligibility
- Understand how to connect members with select food services outside of Pilot
- Integrate basic Motivational Interviewing (MI) skills to support food resource linkage
- Understand the services provided in the Pilot food domain
- Identify which Pilot services may be appropriate given member needs



Reminder: Key Pilot Entities and their Roles Care Management Prepaid Health Plans Network Leads Human Service (CM) Teams (PHP) Organizations (HSO) Frontline care managers PHPs maintain Organizations that • Frontline social nteracting with service providers that contract with the ultimate serve as the essential Members responsibility for all connection between Pilot activities PHPs and HSOs Network Lead and Assess member eligibility for the Pilots and deliver authorized, Approve which members qualify for · Develop, manage, and Pilot services to Pilot coordinate Pilot services oversee a network of enrollees as part of ongoing care Pilot services and HSOs which services they management, in addition Coordinate with care qualify to receive-based on care Provide support and to managing physical and management teams behavioral health needs technical assistance on the delivery of manager recommendations for HSO network Manage members' care Pilot service to Convene Pilot entities plan, inclusive of Pilot Pay for Pilot services services, and track to share best practices delivered by HSOs enrollee progress over Source: https://medicaid.ncdhhs.gov/media/10916/download?attachment



Pilot Food Service Qualifying Social Risk Factors

 Patients who are experiencing food insecurity—defined as the disruption of food intake or eating patterns because of lack of money and other resources--including those who:

> Report reduced quality, variety, or desirability of diet. There may be little or no indication of reduced food intake.

Report multiple indications of disrupted eating patterns and reduced food intake.

Ref: USDA ERS - Definitions of Food Security

Report that within the past 12 months they worried that their food would run out before they got money to buy more Report that within the past 12 months the food they bought did just not last and they didn't have money to get more

Source: https://www.medicaid.gov/Medicaid-CHIP-Program-Information/By-Topics/Waivers/1115/downloads/nc/nc-medicaid-reform-ca.pdf

Connecting Members to Existing Federal and State Food-Related Resources

All Medicaid members, including Pilot enrollees, should be connected to federal and state resources for which they are eligible to receive.

- It is the Department's expectation that Medicaid Care Managers will
 - assist all eligible individuals to enroll in SNAP and WIC, if eligible
- SNAP application:
 - ePASS online
 - In person at county DSS
 - By mail or turn into local DSS

HOUSEHOLD SIZE	130% MAXIMUM GROSS INCOME LIMIT	200% MAXIMUM GROSS INCOME LIMIT	MAXIMUM BENEFIT ALLOTMENT
1	\$1,383	\$2,128	\$234
2	\$1,868	\$2,874	\$430
3	\$2,353	\$3,620	\$616
4	\$2,839	\$4,368	\$782

Source: https://www.ncdhhs.gov/divisions/child-and-family-well-being/food-and-nutrition-services-food-stamps-nctmaximum-monthly-income-and-allotment-table

- See Appendix for NC SNAP link

Source: https://medicaid.ncdhhs.gov/media/10916/download?attachment

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Women, Infants & Children (WIC) Program

- The WIC program is designed to provide food and nutrition education to lowincome pregnant and postpartum breastfeeding women and infants/children until age five
- Applicant must meet four eligibility criteria:
 - 1. Live in North Carolina
 - Be categorically eligible: must be a pregnant woman, a non-breastfeeding woman up to six months postpartum, a breastfeeding woman up to one year postpartum, an infant, or a child up to the fifth birthday.
 - Must have a gross annual income at or below 185% of the federal poverty line. All Medicaid, TANF (Work First), and Food and Nutrition Services recipients are automatically income-eligible for WIC
 - 4. Have an identified medical/nutritional risk problem
- · See Appendix for WIC resources

Source: https://www.nutritionnc.com/wic/

Motivational Interviewing – Core Skills

MI is based on a respectful and curious way of being with people that facilitates the natural process of change and honors client autonomy

- Open questions draw out and explore the person's experiences, perspectives, and ideas.
- Affirmation of strengths, efforts, and past successes help to build the person's hope and confidence in their ability to change.
- Reflections are based on careful listening and trying to understand what the person is saying, by repeating, rephrasing or offering a deeper guess about what the person is trying to communicate.
- Summarizing ensures shared understanding and reinforces key points made by the client.
- Attending to the **language of change** identifies what is being said against change (sustain talk) and in favor of change (change talk).
- Exchange of information respects that both the clinician and client have expertise.

 Sharing information is considered a two-way street and needs to be responsive to what the client is saying

Source: https://motivationalinterviewing.org/understanding-motivational-interviewing

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Motivational Interviewing – Fundamental Processes

Engaging: The goal is to establish a productive working relationship through careful listening to understand and accurately reflect the person's experience and perspective while affirming strengths and supporting autonomy.

Focusing: In this process an agenda is negotiated that draws on both the client and practitioner expertise to agree on a shared purpose, which gives the clinician permission to move into a directional conversation about change.

Evoking: In this process the clinician gently explores and helps the person to build their own "why" of change through eliciting the client's ideas and motivations.

Planning: Planning explores the "how" of change where the MI practitioner supports the person to consolidate commitment to change and develop a plan based on the person's own insights and expertise.

Source: https://motivational interviewing.org/understanding-motivational-interviewing

Applying MI to Food Resource Coordination Engaging Focusing Evoking Planning • Diet education · Identifying goals • Source of • What's available · Diet related to motivation that may work • What does disease Understand next success look like o Weight management steps • Knowing long Access to healthy • Discuss o Health term goals food appropriate food o Mobility Knowledge of how • Short term steps resources to get there to prepare diet Agree upon o Family appropriate foods What's responsibilities o Longevity Eliciting reports of reasonable and • Discuss next reduced quality, doable o Feeling well steps variety, or • Schedule follow desirability of diet •AHEC trainings provide further information See Appendix for course link

Healthy Opportunities Pilots Services and Eligibility

Food Services within the Pilots

- 1) Food and Nutrition Access Case Management Services
- 2) Evidence-Based Group Nutrition Class
- 3) Diabetes Prevention Program (DPP)
- 4) Fruit and Vegetable Prescription
- 5) Healthy Food Box (Delivery and/or Pick-up)
- 6) Healthy Meal (Delivery and/or Pick-up)
- 7) Medically Tailored Home Delivered Meals



= Healthy Opportunities Passthrough Service for expedited referral

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Service-Specific Eligibility Criteria for Most Food Services

In addition to meeting Pilot physical/behavioral eligibility criteria and meeting the food-related social risk factor, members must also meet eligibility criteria associated with the Pilot food services.

- Services are authorized in accordance with PHP authorization policies (including the service being indicated in the member's care plan)
- Member is not currently receiving duplicative support through other federal, state, or locally-funded programs.
- Be enrolled in SNAP and/or WIC

If potentially eligible for SNAP and/or WIC, the member must either:

- Have submitted a SNAP and/or WIC application within the last 2 months, or
- Have been determined ineligible for SNAP and/or WIC within the past 12 months
 - Member's attestation acceptable

Source: https://www.ncdhhs.gov/media/14071/download?attachment

Member Management

Care Manager

- Based in Provider offices, Health Plans, Provider Networks, and Health Departments
- Integrated medical and Pilot care management
- · Coordination of services

Case Manager

- Based in Human Service Organizations
- Specializes in domain expertise
- May identify and recommend additional food or other services to Care Manager



Source: pixabay.com

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1 | Food and Nutrition Access Case Management Services

Food	and Nutrition Access Case Management Services
Services	Linkage to school meals or summer lunch programs, including but not limited to: Assessing eligibility Assisting with application completion Coordinating with school staff Assisting in accessing other community-based food and nutrition resources, such as food pantries, farmers' market voucher programs, cooking classes, Child and Adult Care Food programs, or other resources, including but not limited to: Helping to identify resources that are accessible and appropriate Accompanying member to community sites Advising member on transportation-related barriers Support linkage to other food services, such as SNAP or WIC, although Medicaid care manager expected to be primary
Setting	May be offered: In community setting community center health care clinic, Federally Qualified Health Center (FQHC) food pantry food bank At member's home for home-bound individuals By telephone or other modes of direct communication
Frequency	 Ad hoc sessions as needed It is estimated that on average individuals will not receive more than two to three sessions with a case manager
Eligibility	Member is not currently receiving duplicative support through other Pilot services
Source: http	ss://www.ncdhhs.gov/media/14071/open

Food and Nutrition Case Management Examples

- Family needing summer food programs for children
 - Understanding variety of services available
 - Accessing services
- Complex nutrition needs
 - Identifying appropriate educational support programs
 - Specific needs regarding health conditions
 - Knowledge and ability to cook
- New medical diagnoses
 - Learning about disease specific diets
 - Combination of dietary restrictions
 - Combination of educational, medical, and social needs



Source: pixabay.com



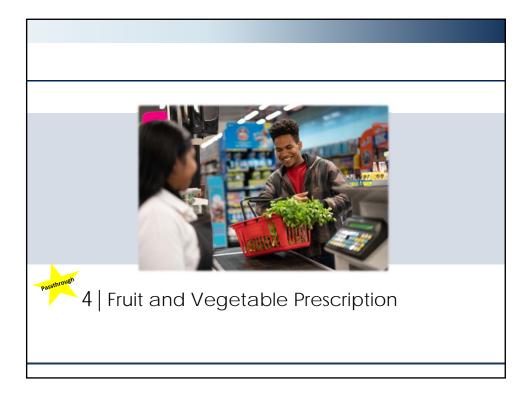
2 | Evidence-Based Group Nutrition Class

Εν	ridence-Based Group Nutrition Class
Services	Evidence-based or evidence-informed nutrition related course with a group
	Provide hands-on, interactive lessons on topics including but not limited to:
	- Increasing fruit and vegetable consumption
	- Preparing healthy, balanced meals
	- Growing food in a garden
	Stretching food dollars and maximizing food resources
	Programs have evidence-based curricula that is approved by DHHS, in consultation with the Network Lead and PHPs.
	HSO curriculum will be listed on HSO's NCCARE360 description of who the curriculum is targeted to and goals of program.
Setting	Classes may be offered virtually and in variety of community settings, including but not limited to: Health clinics Schools YMCAs Head Start centers community gardens community kitchens
Frequency	Typically weekly; Duration - for six weeks
Eligibility	Member has a diet or nutrition-related chronic illness, including but not limited to: Underweight Overweight/obesity Nutritional deficiencies Prediabetes/diabetes Hypertension Cardiovascular disease Gestational diabetes or history of gestational diabetes History of low birth weight High-risk pregnancy
Source	https://www.ncdhhs.gov/media/14071/open 20
Source	nttps://www.nconns.gov/media/140/1/open



3 | Diabetes Prevention Program

Services	A healthy living course delivered to a group of individuals by a trained lifestyle coach designed to prevent or delay type 2
Jei vices	diabetes.
	The program focuses on healthy eating and physical activity for those with prediabetes.
	The program must comply with CDC Diabetes Prevention Program Standards and Operating Procedures.
Setting	Intervention is offered at a community setting, clinical setting, or online , as part of the approved DPP curriculum.
Frequency	- Minimum of 16 sessions in Phase I
	- Minimum of 6 sessions in Phase II
	according to CDC Standards and Operating Procedures
	Duration: Typically, one year, contingent on determination of continued Pilot eligibility
Eligibility	Members must
	Be 18 years of age or older Have a BMI ≥ 25 (≥23 if Asian)
	Not be pregnant at the time of enrollment
	Not have a previous diagnosis of type 1 or type 2 diabetes prior to enrollment
	Have one of the following: • A blood test result in the prediabetes range within the past year
	A blood test result in the prediabetes range within the past year A previous clinical diagnosis of gestational diabetes, or
	A screening result of high risk for type 2 diabetes through the "Prediabetes Risk Test"



Fı	ruit and Vegetable Prescription
Services	Food voucher to be used by a member with a diet or nutrition-related chronic illness to purchase fruits and vegetables from a participating food retailer.
	A voucher transaction may be facilitated manually or electronically. Members spend vouchers at food retailers.
Setting	HSOs can administer and coordinate services by telephone or in the community. Details of participating retailers will be clarified by HSO administering services
	Food retailers may include but are not limited to:
	- Grocery stores
	- Farmers markets
	- Mobile markets - Community-supported agriculture (CSA) programs
	- Community-supported agriculture (CSA) programs - Corner stores
Frequency	One voucher per member. Each voucher will have a duration as defined by the HSO providing it. Some HSOs may offer a monthly voucher while others may offer a weekly voucher. Total value would be up to \$210/mo regardless of voucher frequency Duration 6 months (on average) contingent on determination of continued Pilot eligibility
Eligibility	Member has a diet or nutrition-related chronic illness, including but not limited to Underweight overweight/obesity nutritional deficiencies prediabetes/diabetes Hypertension cardiovascular disease gestational diabetes or history of gestational diabetes history of low birth weight, or high-risk pregnancy

Fruit and Vegetable Prescription Example

• George is 72 years old and has SNAP, but it is not enough to cover all his food needs. He was advised by his doctor recently that he needs to eat more fruits and vegetable in his diet. He typically eats meats and breads for most of his meals. He said he would like to cook with more fruits and vegetables, but he finds they are more expensive than he can afford. He would like to shop for healthy food and has transportation to get to stores.



Source: pixabay.com

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5 | Healthy Food Box (Pick-up or Delivery)

Н	ealthy Food Box		
Services	A healthy food box consists of an assortment of nutritious food aimed at promoting improved nutrition for the individuals with diet or nutrition-related chronic illness. This service does not constitute a full nutritional regimen (three meals per day per person).		
	 Healthy food boxes should be furnished using a client choice model (allowing member to pick food) when possible and should be provided alongside nutrition education materials related to topics including but not limited to healthy eating and cooking instructions. 		
Setting	For Pick-Up: Food is offered for pick-up by the enrollee in a community setting, for example at a food pantry, community center, or a health clinic.		
	For Delivery: Food boxes are delivered to member's home		
Frequency	Typically, weekly		
	<u>Duration</u>		
	- On average, this service is delivered for 3 months		
	- Service would continue until services are no longer needed as indicated in an individual's person-centered care plan		
Eligibility	For Delivery: Member does not have capacity to shop for self or get to food distribution site or have adequate social support to meet these needs.		
	Enrollee has a diet or nutrition-related chronic illness, including but not limited to:		
	- Underweight - overweight/obesity		
	- nutritional deficiencies		
	- prediabetes/diabetes - Hypertension		
	– cardiovascular disease		
	gestational diabetes or history of gestational diabetes history of low birth weight, or		
	- high-risk pregnancy		

Healthy Food Box Examples

- Janeen receives SNAP/FNS and was recently determined ineligible for WIC and has trouble stretching her paycheck to buy enough food to last the month. The CM determines that a healthy food box would help meet her needs and determines that Janeen has transportation to pick it up at one of the HSO's.
- Why would this be better for some than a Fruit and Vegetable Prescription?
 - Lack of ability/desire to shop
 - May have wider variety of foods beyond fruit and vegetables
 - Need for delivery
- Delivery vs. pick-up
 - Transportation limitations
 - HSOs nearby are not on bus line



Source: pixabay.com



6 | Healthy Meal (Pick-up or Delivery)

He	ealthy Meal
Services	A healthy, home-delivered meal consists of a hot, cold, or frozen meal aimed at promoting improved nutrition for the service recipient This service includes preparation of the meal Meals may be tailored to meet cultural preferences and specific medical needs This service does not constitute a full nutritional regimen (three meals per day per person)
Setting	Delivered to home, or Pick-up in a community setting, for example: at a food pantry, community center, or a health clinic.
Frequency	Frequency On average, individuals receive 2 meals per day (or 14 meals per week) Duration Service would continue until services are no longer needed as indicated in an individual's person-centered care plan, contingent on determination of continued Pilot eligibility
Eligibility	For Delivery: Member does not have capacity to shop and cook for self or have adequate social support to meet these needs. Member has a diet or nutrition-related chronic illness, including but not limited to - Underweight - overweight/obesity - nutritional deficiencies - prediabetes/diabetes - Hypertension - cardiovascular disease - gestational diabetes or history of gestational diabetes - history of low birth weight, or - high risk pregnancy
Source: h	ttps://www.ncdhhs.gov/media/14071/open

Healthy Meal Examples

- Why a Healthy Meal instead of a Food Box?
 - Consider cooking ability
 - Ability to stand for long periods of time
 - Dementia or other mental challenges that makes cooking unsafe
 - No refrigerator or stove
 - Cooking knowledge
 - Has never cooked for self
 - Doesn't know how to cook "healthy"
 - Eating habits
 - · Tends to snack instead of having full meals
 - Eats mostly carbs and frozen meals
 - Living arrangements
 - Lives alone
 - Rural area
 - Transportation



Source: pixabay.com

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7 | Medically Tailored Home Delivered Meal

M	ledically Tailored Home Delivered Meal
Services	Home delivered meal medically tailored for a specific disease or condition
	This service includes: — an initial evaluation with a Registered Dietitian Nutritionist (RD/RDN) or Licensed Dietitian Nutritionist (LDN) to assess and develop a medically-appropriate nutrition care plan
	- the preparation and delivery of the nutrition care regimen
	- regular reassessment at least once every 3 months
	Meals may be tailored to meet cultural preferences.
	An organization must follow a widely recognized nutrition guideline approved by the LPE.
	This service does not constitute a full nutritional regimen (three meals per day per person).
Setting	Nutrition assessment is conducted in person, in a clinic environment, the enrollee's home, or telephonically as appropriate.
-	Meals are delivered to enrollee's home.
Frequency	Services will differ based on the severity of the individual's needs.
	On average, individuals receive 2 meals per day (or 14 meals per week).
	<u>Duration</u> Service would continue until services are no longer needed as indicated in an individual's person-centered care plan, contingent on determination of continued Pilot eligibility
Eligibility	Member does not have capacity to shop and cook for self or have adequate social support to meet these needs.
	Eligible disease states include but are not limited to Obesity failure to thrive slowed/faltering growth pattern
	- gestational diabetes - pre-eclampsia
	HIV/AIDS - kidney disease
	- diabetes/pre-diabetes
	heart failure Member is not currently receiving duplicative support through other Pilot services.
Source	: https://www.ncdhhs.gov/media/14071/open 33

Medically Tailored Home Delivered Meal

Why a Medically Tailored Home Delivered Meal instead of a Healthy Meal

- Complex medical needs
 - Multiple medical conditions
 - Advanced illness
 - Nutrition education needs beyond scope of Care Manager
 - Specific eating restrictions that can't be met by healthy meal
- Includes assessment and direction by trained nutritional expert
 - Care managers have varying degrees of diet knowledge
 - Identify member knowledge deficits and myths about food
 - Take into consideration medical and cultural needs
- Wider range of medically complex choices
 - · High caloric needs
 - · Kidney disease
 - HIV/AIDS



Source: pixabay.com

Conclusion

Picking the right food/nutrition service for your member:

Understand the member's goals, barriers, and motivation

- Member's location
- Cultural awareness
- Ability to travel
- Ability to cook
- Ability to chew food
- Knowledge of cooking for medical conditions
- Medical complexity
- Health literacy



Source: pixabay.com

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Appendix

Helpful Tools

- SNAP application information
 - https://www.ncdhhs.gov/divisions/child-and-family-well-being/food-and-nutrition-services-food-stamps/apply-food-and-nutrition-services-food-stamps-nc
- SNAP Ed library resource for Food related Evidence Based curriculum
 - https://snapedtoolkit.org/interventions/find/
- WIC application information
 - https://www.nutritionnc.com/mywic/index.htm
- To learn more about Motivational Interviewing:
 Go to https://www.ncahec.net/courses-and-events/64802
 You will be asked to create a MyAHEC account if you do not have one already

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Healthy Opportunities Pilots: Qualifying Physical/ Behavioral Health Criteria

Population	Age	Physical/Behavioral Health-Based Criteria
Adults	22+	 2 or more chronic conditions. Chronic conditions that qualify an individual for Pilot program enrollment include: BMI over 25, blindness, chronic cardiovascular disease, chronic pulmonary disease, congenital anomalies, chronic disease of the alimentary system, substance use disorder, chronic endocrine and cognitive conditions, chronic musculoskeletal conditions, chronic mental Illiness, chronic neurological disease and chronic renal failure, in accordance with Social Security Act section 1945(h)(2). Repeated incidents of emregency department use (defined as more than four visits per year) or hospital admissions.
Pregnant	N/A	Multifetal gestation
Women		Chronic condition likely to complicate pregnancy, including hypertension and mental illness Current or recent (month prior to learning of pregnancy) use of drugs or heavy alcohol
		Adolescent ≤ 15 years of age
		Advanced maternal age, ≥ 40 years of age
		Less than one year since last delivery
		History of poor birth outcome including: preterm birth, low birth weight, fetal death, neonatal death
Children	0-3	Neonatal intensive care unit graduate
		Neonatal Abstinence Syndrome
		Prematurity, defined by births that occur at or before 36 completed weeks gestation
		Low birth weight, defined as weighing less than 2500 grams or 5 pounds 8 ounces upon birth
		Positive maternal depression screen at an infant well-visit
	0-21	 One or more significant uncontrolled chronic conditions or one or more controlled chronic conditions that have a high risk of becoming uncontrolled due to unmet social need, including: asthma, diabetes, underweight or overweight/obesity as defined by having a BMI of <5th or >85th %ile for age and gender, developmental delay, cognitive impairment, substance use disorder, behavioral/mental health diagnosis (including a diagnosis under DC: 0-5), attention deficit/hyperactivity disorder, and learning disorders
		 Experiencing three or more categories of adverse childhood experiences (e.g. Psychological, Physical, or Sexual Abuse, or Household dysfunction related to substance abuse, mental illness, parental violence, criminal behavioral in household)
		Enrolled in North Carolina's foster care or kinship placement system

Timelines for Pilot Service Authorization: Housing

		Timelines for Pilot Service Authorization			
Domain	Pilot Service Name*	Pre-Approved; Expedited Referral	3 business days	7 business days or less	
Housing Services	Housing Navigation, Support and Sustaining Services		x		
	Inspection for Housing Safety and Quality			x	
	Housing Move-In Support			x	
	Essential Utility Set-Up		x		
	Home Remediation Services			x	
	Home Accessibility and Safety Modifications			x	
	Healthy Home Goods			x	
	One-Time Payment for Security Deposit and First Month's Rent			х	
	Short-Term Post Hospitalization Housing		x		

Timelines for Pilot Service Authorization: Food

		Timelines for Pilot Service Authorization			
Domain	Pilot Service Name	Pre-Approved; Expedited Referral	3 business days	7 business days or less	
Food Services	Food and Nutrition Access Case Management Services			х	
	Evidence-Based Group Nutrition Classes			х	
	Diabetes Prevention Program			х	
	Fruit and Vegetable Prescription	х			
	Healthy Food Box (For Pick-Up)	x			
	Healthy Food Box (Delivered)	х			
	Healthy Meal (For Pick-Up)	х			
	Healthy Meal (Home Delivered)	х			
	Medically Tailored Home Delivered Meal			х	

Timelines for Pilot Service Authorization: IPV, Transportation and Cross-Cutting

		Timelines for Pilot Service Authorization		
Domain	Pilot Service Name	Pre-Approved; Expedited Referral	3 business days	7 business days or less
	IPV Case Management Services			х
	Violence Intervention Services			х
IPV Services	Evidence-Based Parenting Curriculum			x
	Home Visiting Services			х
	Dyadic Therapy			х
	Reimbursement for Health-Related Public Transportation	х		
Transportation	Reimbursement for Health-Related Private Transportation	х		
Services	Transportation PMPM Add-On for Case Management Services			х
	Holistic High Intensity Enhanced Case Management			х
Cross-Cutting Services	Medical Respite		x	
	Linkages to Health-Related Legal Supports			х